

March 17, 2022

The Honorable James Lankford United State Senate 316 Hart Senate Office Building Washington, DC 20510

## Dear Senator Lankford:

The undersigned faith-based organizations write to thank you for your long-term leadership to add a universal charitable deduction (UCD) for non-itemizers to the tax code and for your work to enact the Universal Giving Pandemic Response and Recovery Act (S. 618). We are deeply grateful to you and the bill's other lead sponsors—Senators Coons, Lee, Shaheen, Tim Scott, Klobuchar, Collins, and Cortez Masto—as well as to the other cosponsors who sit on the Finance Committee, Senators Stabenow, Hassan, and Brown.

Thank you as well for your vital roles in enacting a temporary UCD in the March 2020 CARES Act—and later extending it through 2021 and doubling it for joint filers. Your diligent leadership ensured this vital lifeline for the work of faith-based and other charities was available to millions of generous Americans of all faiths.

The charitable deduction works. As one vivid example, the charitable deduction's benefits and incentives may be the only reasonable explanation why approximately 10 percent of annual giving occurs during just the last three days (0.8 percent) of each year.<sup>1</sup>

Similarly, after Congress enacted the \$300 UCD in 2020, the Fundraising Effectiveness Project (FEP) reported that year-to-year annual donations of less than \$250 increased from the previous year's levels by 15.3 percent.<sup>2</sup> Flipping the normal pattern for giving during a crisis, this was nearly 1.5 times greater than the increase (10.4 percent) that year in large donations (\$1,000 or more). As FEP Chair Jon Biedermann stated, "One factor that may have helped the increase in smaller gifts was the universal charitable deduction."<sup>3</sup>

Further, as compared with 2019, there was a 28 percent increase in \$300 donations on the final day of 2020.<sup>4</sup> This is the exact amount of the universal charitable deduction for 2020.

For these and many other reasons, we believe Chairman Wyden is spot on when he explains, "The charitable deduction is a lifeline, not a loophole."

<sup>&</sup>lt;sup>1</sup> Digital Giving Index, Network for Good, <a href="https://beta.networkforgood.com/wp-content/uploads/digitalgivingindex">https://beta.networkforgood.com/wp-content/uploads/digitalgivingindex</a> 2015-1.png (covering 2015 giving).

<sup>&</sup>lt;sup>2</sup> "Fundraising Effectiveness Project: Giving Increases Significantly in 2020, Even as Donor Retention Rates Shrink," Association of Fundraising Professionals (AFP), Mar. 15, 2021, <a href="https://afpglobal.org/fundraising-effectiveness-project-giving-increases-significantly-2020-even-donor-retention-rates">https://afpglobal.org/fundraising-effectiveness-project-giving-increases-significantly-2020-even-donor-retention-rates</a>.

<sup>&</sup>lt;sup>3</sup> *Id*.

<sup>&</sup>lt;sup>4</sup> *Id*.

<sup>&</sup>lt;sup>5</sup> "The charitable deduction is a lifeline, not a loophole," Blog Post, U.S. Senator Ron Wyden, April 18, 2016, <a href="https://www.wyden.senate.gov/news/blog/post/ron-the-charitable-deduction-is-a-lifeline-not-a-loophole">https://www.wyden.senate.gov/news/blog/post/ron-the-charitable-deduction-is-a-lifeline-not-a-loophole</a>.

Congregations and other faith-based organizations around the country got the word out in 2020 and 2021 about the temporary UCD. They wanted to ensure non-iteming givers received the UCD's benefit. But ministry leaders also know the deduction helps increase giving by generous individuals. Giving by individuals is the financial lifeblood of many faith-based charities.

Today, religious giving is subject to multiple negative pressures Congress can help counter by restoring an expanded and extended UCD. One such pressure is the percentage of American households giving to charity, which has declined precipitously over the past two decades.<sup>6</sup>

Further, Giving USA data for 2018 through 2020 (the most recent published data) show annual religious giving has failed to keep pace with inflation. While inflation increased by 5.5 percent in 2018 through 2020,<sup>7</sup> religious giving increased by less than 3 percent.<sup>8</sup>

Adding to the financial impact of these negative trends, congregations and organizations of every faith across America have remained on the front lines caring for the needs of individuals and communities hurt by the pandemic. Through virtual and (where and when possible) in-person connections, congregations and other faith-based charities are serving the escalating physical, emotional/relational, and spiritual needs of the most vulnerable members of our communities.

Unfortunately, the charities caring for our nation's most vulnerable often are the most vulnerable themselves to economic downturns and crises. Many fail to fully recover or even survive.

Restoring an expanded and extended UCD as soon as possible in 2022 will help these smaller congregations and faith-based ministries weather the pandemic's impact while also combating negative long-term trends for religious giving. Moreover, granting lower- and middle-income taxpayers the same sort of generous tax incentive granted to higher-income taxpayers will help increase and democratize giving to all of America's diverse ministries and other charities.

Thank you again for your and your Senate colleagues' dedicated leadership to enact an expanded and extended universal charitable deduction for non-itemizers. Please do not hesitate to contact me (<u>bwalsh@faithandgiving.org</u>) with questions or to help connect with other signers.

Respectfully yours,

Brian W. Walsh, Executive Director Faith & Giving, Washington, D.C.

<sup>&</sup>lt;sup>6</sup> "Latest Data Shows New Low in Share of Americans Who Donated to Charity," Lilly Family School of Philanthropy, Indiana University, July 27, 2021, <a href="https://philanthropy.iupui.edu/news-events/news-item/latest-data-shows-new-low-in-share-of-americans-who-donated-to-charity.html?id=363">https://philanthropy.iupui.edu/news-events/news-item/latest-data-shows-new-low-in-share-of-americans-who-donated-to-charity.html?id=363</a>.

<sup>&</sup>lt;sup>7</sup> See "Inflation, consumer prices for the United States," Federal Reserve Economic Data (FRED), St. Louis Fed, <a href="https://fred.stlouisfed.org/series/FPCPITOTLZGUSA">https://fred.stlouisfed.org/series/FPCPITOTLZGUSA</a>.

<sup>&</sup>lt;sup>8</sup> See "Giving USA 2018," Press Release, Giving USA Foundation, June 12, 2018 (reporting religious giving of \$127.4 billion in 2017) <a href="https://givingusa.org/giving-usa-2018-americans-gave-410-02-billion-to-charity-in-2017-crossing-the-400-billion-mark-for-the-first-time/">https://givingusa.org/giving-usa-2018-americans-gave-410-02-billion-to-charity-in-2017-crossing-the-400-billion-mark-for-the-first-time/</a>; "Giving USA: Giving Grew in a Tumultuous Year but Not for All," Chronicle of Philanthropy, June 15, 2021, <a href="https://www.philanthropy.com/article/giving-grew-in-a-tumultuous-year-but-not-for-all-whats-ahead-in-2021">https://www.philanthropy.com/article/giving-grew-in-a-tumultuous-year-but-not-for-all-whats-ahead-in-2021</a> (reporting religious giving of \$131.1 billion in 2020, a decrease of 0.2 percent in inflation-adjusted dollars over 2019).

## **National Faith-Based Signers**

Accord Network

Agudath Israel of America

The American Association of Christian Schools

**American Leprosy Missions** 

Association of Christian Schools International (ACSI)

Bread for the World

Catholic Charities USA

CCCU - Council for Christian Colleges & Universities

Center for Public Justice

Children's AIDS Fund International

Christian Alliance for Orphans

Christian Connections for International Health

Citygate Network

**Compassion First** 

**Cross International** 

Dignity Freedom Network

Disabled Children's Fund

ECFA (Evangelical Council for Financial Accountability)

Ethics and Religious Liberty Commission

Faith & Giving

Jewish Federations of North America

Kumveka

Langham Partnership USA

Lifewater International

Living Water International

Lutheran Services in America

Mennonite Central Committee

National Christian Foundation

Operation One

PastorServe

Plant With Purpose

Sojourners

Union of Orthodox Jewish Congregations of America

Volunteers of America

World Hope International

World Relief

World Vision US

## Regional, State, and Local Faith-Based Signers

Baltimore Jewish Council (Maryland)

Church Hill Activities and Tutoring (CHAT) (Richmond, Virginia)

CitiHope International (Delhi, New York)

Great Falls Rescue Mission (Montana)

Jewish Family & Children's Services, San Francisco Bay Area (California)

The Jewish Federation in the Heart of New Jersey (South River)

Jewish Federation of Greater Toledo (Ohio)

Jewish Federation of Southern New Jersey (Cherry Hill)

Jewish Federations of New Jersey (Scotch Plains)

MAP International (Brunswick, Georgia)

Morningstar Mission Ministries (Joliet, Illinois)

Mount Olive Baptist Church (Washington, D.C.)

Shirley's House of Hope (Marshfield, Wisconsin)

Third Lens Ministries (Atlanta, Georgia)

Youngstown Area Jewish Federation (Ohio)